



UPCARE Technology announces new lab outreach solution for healthcare providers and reference labs.

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Marquette, MI--(PR Newswire)--UPCARE Technology, a provider of Web-based clinical information integration software and consulting services, announced the release of its UPCARE® eLAB application, an easy-to-use and cost-effective Web-based outreach management solution for hospital and independent reference labs. UPCARE Technology acquired the UPCARE eLAB software assets from Marquette General Health System (MGHS) and today announced their commercial availability.

UPCARE eLAB contributes to enhanced reference lab productivity and increased lab utilization and revenue. A single, integrated solution, UPCARE eLAB provides results reporting from a single user interface, and can seamlessly integrate with existing EMR systems, including UPCARE Technology's UPCARE® eMR.

"UPCARE eLAB has been instrumental in supporting the growth of our lab outreach program over the past four years," said John Rhoades, Laboratory Director at MGHS, a Regional Referral Center and 352 bed specialty care hospital. Rhoades added, "Our laboratory outreach program has grown to support over 130 clients, including 14 hospitals, various physician offices, nursing homes, and other reference labs. The total number of billable tests attributed to outpatient/client business has increased over 40 percent from the year 2000, with an associated increase in revenue. And no increase in staff was necessary to support the growth, because of the efficiencies UPCARE eLAB has provided us."

UPCARE eLAB complements existing laboratory information systems rather than replacing them by adding efficient outreach functionality. The application provides secure Web-enabled order entry with medical necessity checking and ABN handling, and real-time order status and detailed results reporting. An intuitive user interface also provides users quick access to patient registration as well as packing lists and specimen label printing for accurate tracking. Reference labs can utilize extensive security options for full HIPAA compliance. UPCARE Technology also provides end-to-end lab outreach consulting services, including strategic planning, systems and operations assessment, and operations improvement.

Jim Sundberg, chief executive officer of UPCARE Technology commented, "We believe UPCARE eLAB is a unique solution, since it protects existing lab system investments, is easy for users to learn, requires low support costs, and offers superior price/performance. This is a simple but winning combination that will help our reference lab clients to succeed."

About UPCARE Technology

UPCARE Technology enables information sharing and application integration for healthcare providers and clinical laboratories, developing and supporting customized solutions to meet the unique requirements of each environment. UPCARE Technology's Web-based software applications include UPCARE® eLAB for secure lab outreach and reference lab program management, and UPCARE® eMR for a modular approach to facilitate secure EMR sharing among healthcare providers. UPCARE Technology also provides end-to-end lab outreach consulting services, including strategic planning, systems and operations assessment, and

operations improvement. Additionally, UPCARE Technology designs and develops LIS-to-LIS (L2L) connectivity solutions. UPCARE Technology has customers in the United States and Canada. For more information, visit www.upcaretech.com or call 866-554-2870.